



A Word from our Members

We knew what we needed in order to make good, informed credit decisions. We simply didn't have access to the information.

The National Chemical Credit Association (NCCA) provided what we needed – and much more.

Membership in NCCA allows us to:

- Contact and exchange information with other chemical industry credit managers.
- Determine customer performance with other industry vendors.
- Access reliable payment history information on potential customers.

When we call other member companies seeking information, they're always willing to help.

Recently, I needed to determine if a particular practice was standard throughout the industry. I contacted Rob Gagliardi, Director of Member Group Services for ABC-Amega, which manages the credit group. Rob distributed my question to the membership via email. Within two days, I received over a dozen responses that helped me to demonstrate industry practice to our management. That's value!

The NCCA member website, goAmega.com, has been a huge help in both comparing current customer payment patterns with other vendors and setting credit lines for potential/new customers. This is an exceptional help to us. And, because it is chemical industry-specific, it's clearly better than the generic payment histories offered by other providers.



By facilitating the exchange of information with other credit managers in the industry, NCCA has made my job a little easier, and given Total Petrochemicals an important advantage in handling its credit risk.

*Joel Anderson
Corporate Credit Manager
Total Petrochemicals USA, Inc.*

Total Petrochemicals USA, Inc., headquartered in Houston, Texas, is a worldwide producer of polypropylene, polyethylene, styrenics (including polystyrene), base chemicals, and transportation fuels. It is part of the chemical branch of Total S.A., a leading multinational energy company with operations in 130 countries.

The National Chemical Credit Association (NCCA) is a national organization of credit professionals established in 1938 to facilitate the exchange of commercial credit information among leaders of the chemical industry, as well as provide continual professional education to its members. The NCCA credit interchange is administered by ABC-Amega. ABC-Amega has been managing credit groups since 1965, providing group members with valuable credit information and up-to-date industry-specific information.

For more information on NCCA visit:
http://www.ncca1.org/document_1.html